RWJBarnabas Health Policy and Procedure

CJR Collaborator Selection Criteria

Purpose:

The member institutions of RWJBarnabas Health participate in the Centers for Medicare & Medicaid Services ("CMS") Comprehensive Care for Joint Replacement model ("CJR Model"). The CJR Model encourages hospitals, physicians, and other providers to cooperate to improve the quality and coordination of care for patients receiving lower extremity joint replacements. CMS allows participant hospitals, such as the RWJBarnabas Health member institutions, to enter into gainsharing agreements with certain providers that participate in the hospital's CJR care redesign efforts and related activities. Such providers are referred to as "CJR Collaborators." CJR Collaborators may share in the reconciliation payments, if any, earned through positive performance in the CJR program by the participant hospital. To participate as a CJR Collaborator, a provider must meet the selection criteria and requirements set forth in this policy.

Policy:

To qualify as a CJR Collaborator for a RWJBarnabas Health member institution, a provider must:

- 1. Be an individual physician who meets the following criteria or be a physician group that includes physicians meeting the following criteria:
 - Be an orthopedic surgeon who performs total joint replacement surgery (MS-DRGs 469 and 470);
 - Be a member of the medical staff at an RWJBarnabas Health member institution that participates in the CJR model; and
 - Be in good standing with CMS, have a valid National Provider Identification (NPI) number, and accept traditional Medicare fee for service (Medicare Part B).
- 2. Sign and comply with a CJR Collaborator Agreement with a RWJBarnabas Health member institution in which the provider (for him/herself or on behalf of the provider's participating physician group members) commits to, at a minimum:
 - Attend quarterly data review and performance meetings;
 - Attest to having a next site of care conversation with each patient;
 - Attest to promoting the importance of attendance at the hospital's preoperative seminar with each patient; and
 - Attest to having a primary care conversation with each patient.

No RWJBarnabas Health member institution selects CJR Collaborators based directly or indirectly on the volume or value of past or anticipated referrals or business otherwise generated by or between the RWJBarnabas Health member institution and the CJR Collaborator, or any individual or entity affiliated with an RWJBarnabas Health member institution or CJR Collaborator.